

GENERAL DYNAMICS

Land Systems

6 March 2008

Subject: ORACLE Launch

Dear Supplier,

The planning necessary to launch one integrated, multi-functional global eBusiness application suite – The Enterprise Transformation Platform (ETP), began for General Dynamics Land Systems (GDLS) some time ago. That platform has been designed and tested, and GDLS is now ready to move out in earnest, from its legacy manufacturing resource planning systems to conducting business in ORACLE applications. Throughout 2008, there will be several deployment events to effect this transition.

As a supplier, this effort affects you as well. In order to continue doing business with General Dynamics Land Systems, it is mandatory that you comply with the steps outlined in the materials posted at the following web address:

<http://procurement.gdls.com/oracle.html>

In addition, if you have not already done so, please complete the mandatory Supplier Profile (by location) by 3/24/08 at the following address:

<http://procurement.gdls.com/business.html>

For an interim period, you may be working in two systems. However, there will always be a link in any communication you receive from GDLS, that will take you to the correct system (Legacy or ORACLE), depending on which is needed. Eventually, all efforts will be conducted in ORACLE.

Deployment for this ORACLE change will be conducted on March 31st, thus, it is imperative that all affected parties familiarize themselves with these posted instructions prior to that date. During deployment, a Help Desk will be available; the number for the Help Desk will be provided in the posted training material.

Finally, prior to our March 31st, Go-Live event, a subsequent e-mail will be sent with your specific user ID and password.

General Dynamics Land Systems
Supply Chain Management